

EXCLUSIVE RESIDENTIAL LEASING AND MANGAGEMENT AGREEMENT
This Document was prepared for the EXCLUSIVE use of
The David Kahn Company Real Estate Property Management Department

This agreement is made by and between The David Kahn Company Real Estate, hereinafter referred to as BROKER and _____, hereinafter referred to as OWNER to secure the services of BROKER in the management of real property known as _____. Thereafter, the term of this agreement shall be automatically renewed for successive renewal terms of **one (1)** year unless terminated by either party by written notice delivered to the other party as least (60) days prior to the expiration of such term upon the same terms and provisions as the initial term.

1. APPOINTMENT AND AUTHORITY OF BROKER

- a. OWNER hereby appoints BROKER as the sole and exclusive BROKER to rent, lease, manage, collect and receipt for rents and operate the PREMISES. The OWNER, however, retains the right to make all management decisions concerning establishing parameters for new tenants, rental terms, and capital or repair expenditures in excess of \$_____ per incident and must advise BROKER of these terms at inset of Agreement.
- b. BROKER is authorized to secure the services of other real estate agents and conduct other marketing activities for purposes of securing a new tenant.
- c. It is agreed that the BROKER is entitled to compensation as provided herein in connection with any lease that may be executed during the term of this agreement, even if said lease is negotiated by the OWNER or any other party. BROKER shall be paid compensation at the rate as provided herein in connection with any lease which is being negotiated at the time of termination of this agreement if the tenant was introduced to the PREMISES by BROKER. Terms: IN THE EVENT THAT THE PREMISES ARE RENTED OR LEASES THROUGH THE EFFORTS OF BROKER AND THE LEASE TERM RUNS LONGER THAN THE TERMS OF THE ARREEMENT, BROKER SHALL CONTINUE TO BE COMPENSTED AS STATED IN PARAGRAPH 4.

2. SPECIFIC AUTHORITY FOR REPAIR AND ALTERATIONS

- a. OWNER hereby gives BROKER the following authority and powers and agrees to pay promptly on demand all legitimate expenses in connection with the following: to purchase necessary supplies; to contract for such utility services as BROKER may deem advisable; to make necessary repairs to the PREMISES without the express written consent of OWNER, LIMITED TO \$_____ in any one instance and to make Owner authorized alterations and decorations. In addition to other authority of BROKER, BROKER may pay or incur without limitation on behalf of OWNER monthly or recurring operating charges and/or emergency repair, if, in the reasonable opinion of the BROKER, such repairs are necessary to protect PREMISES from damage from maintain services to the tenants as called for in state law or Rental Agreement. BROKER will not be liable to the OWNER or others for any act, default or negligence on the part or such persons, contractors or other workmen, providing BROKER has taken reasonable care in engaging them or their employers.
 - b. RESERVE FUND: A Reserve Fund will be established and maintained from rental proceeds in the amount of **\$ Not applicable unless by prior agreement** to be paid (a) **Not applicable unless by prior agreement:** from first rental payments, or (b) **\$ Not applicable unless by prior agreement** per month from rental proceeds.
2. BROKER'S RESPONSIBILITIES: In addition to the forgoing, the BROKER will perform the following functions on OWNERS behalf:
- a. Make reasonable efforts to collect all the rents and other fees due from tenants when such amounts become due, and deposit same into an agency maintained on behalf of the OWNER, but BROKER does not guarantee the payment of any tenant's rent;
 - b. Withdraw from such account all funds needed for proper disbursements for expenses by the OWNER including without limitation, BROKER'S compensation; and remit balance of rent to OWNER at OWNER'S address set forth in Paragraph 8 with a written statement within 30 days of rent receipt, indicating said receipts and disbursements; and
 - c. Collect and place into escrow accounts, as required by law, security deposits under any lease. BROKER is authorized to disperse the security deposit as such times and to such persons as BROKER shall in good faith believe to be entitled to such funds in accordance with the Alabama laws governing security deposits. Any interest earned on said deposits, shall with tenant's permission belong to BORKER.
3. BROKER'S COMPENSATION: In consideration of the services rendered by BROKER, OWNER agrees to pay BROKER the following forms of compensation:
- a. FOR SET-UP/ORIGINATION: a fee of **\$200.00** to be paid at time of execution of the contract.
 - b. FOR MANAGEMENT: a fee equal to **10%** of gross recipients collected including all sums collectible under any leases, with a minimum monthly fee of **\$50.00**.
 - c. FOR LEASING: a fee equal to **(Not applicable unless by prior agreement)** % of the first full month's rent for each new tenant's lease shall be paid to BROKER, addition to the management fee provided for in paragraph 4b above, but shall not be payable in connection with renewals.
 - d. CHARGES TO TENANTS: Late Rent Administration Charge, Returned Check Charges, Releasing Administration Charge and application fees paid by tenants under any lease are the property of BROKER to offset expenses in enforcing the respective provisions unless otherwise stipulated in paragraph 15.
 - e. SALE TO TENANT: If a sale or exchange of the PREMISES to the Tenant, or to anyone acting for or on behalf of a tenant or to any member of a tenant's immediate family is contracted for or effected during the term of this Management Agreement or within months of its termination, the BROKER will be paid by the OWNER promptly a commission of **NEGO %** of the sales price, if the BROKER has a valid Alabama real estate license for the sale of real property in effect on the date such sale or exchange is closed.
 - f. SUPERVISION OF RESTORATION/IMPROVEMENTS: BROKER shall be paid **Not applicable unless by prior agreement %** of the cost of any and all new construction, substantial repairs and capital improvements made to premises during the term of this agreement in excess of **Not applicable unless by prior agreement**, provided that BROKER receives written authorization from OWNER for each specific project. Any such construction shall be scheduled, coordinated supervised by BROKER actual costs for advertising or not more than **\$ Not applicable unless by prior agreement** and for all long distance phone calls and other out-of-pocket expenses actually and reasonably incurred in connection with said PREMISES.

- g. OWNER further agrees to pay BROKER actual costs for advertising or not more than **\$ Not applicable unless by prior agreement** and for all long distance phone calls and other out-of-pocket expenses actually and reasonably incurred in connection with said PREMISES.
- h. CANCELLATION FEE: to pay a **\$250.00** cancellation fee, in the event that the OWNER cancels this agreement before the property is rented and the equivalent of one month's rent if the OWNER cancels this agreement and the tenant secured by Agent renews their lease.
- 4. INDEMNIFICATION: OWNER agrees (a) To indemnify, defend and save the BROKER harmless from all loss, expense, damage, claim suits and costs whatsoever (including without limit attorney's fees and expenses) incurred and arising from performance or attempted performance by BROKER of its duties and powers hereunder whether for personal injury and/or property damage suffered by any person whomsoever on or about the PREMISES or otherwise, and (b) to carry at OWNERS expense liability insurance of at least \$500,000 to protect the interest of the parties hereto. Policies shall be so written as to protect the BROKER the same manner and to the same extent as they protect the OWNER, and for any error of judgment or for any mistake of fact or law or for anything which BROKER may do or refrain from doing, hereinafter, except in cases of willful misconduct or gross negligence. The BROKER shall not be responsible for any damage to the PERMESIS, under any circumstances, by the tenant or others
- 5. LEGAL PROCEEDINGS: BROKER is empowered to sign and/or cancel leases on OWNER'S behalf, to enforce the provisions of same to institute legal action or other proper proceedings to collect rents and or sums due, and when expedient, to settle, compromise and release such actions and suits, and to dispossess tenants, and other persons, including without limit to institution of eviction proceedings in the name of and on behalf of OWNER. BROKER may select the attorney of BROKER'S choice to handle any such matters and incur court costs at owner's expense, BROKER is not responsible for defending owner against any claim brought in a proceeding or court action.
- 6. BINDING AUTHORITY: This agreement shall be binding upon the successors and assigns of BROKER, and upon the heirs, administrators, executors, successors, and assigns of OWNER.
- 7. COMMUNICATIONS/NOTICE: Owner agrees to receive any and all communications from Broker at the address, phone and fax numbers and email address below. Any notice required or permitted to be given pursuant to the provisions of this agreement shall be deemed given (1) when delivered personally, or (2) on the date of such notice is deposited in the United States Mail, postage prepaid, certified, or registered mail, return receipt requested, at following addresses.

Owner: _____	Phone: _____
Address: _____	Cell: _____
City: _____	Fax: _____
State: _____ Zip: _____	Email: _____
SS/ID#: _____	Emergency Contact
	Name: _____
	Phone: _____

- 8. OWNER REPRESENTATION AND WARRANTIES:
 - a. OWNER represents and warrants to the BROKER that, to the best of OWNER'S knowledge, the PREMISES are free of hazardous and/or toxic wastes and/or substances (as such terms are defined under applicable federal and state laws); that the PREMISES are fit for human habitation; that there are no hidden or latent defects or conditions on of affecting the PREMISES other than (See Property Condition Addendum); that the PREMISES are not the subject of any order to repair or to demolish or other order of any governmental authority; that the PREMISES comply with all currently applicable laws; statutes and governmental rules and regulations; that the OWNER will at all times during the term of this Agreement fully and promptly comply with the lawful requirements of all applicable governmental authorities.
 - b. OWNER declares that all mortgage payments have been made and account is current.
 - c. OWNER warrants that there are operating smoke detectors on the premises.
- 9. LEAD BASED PAINT DISCLOSURE: For dwellings built before 1978, and as required by applicable law, a Disclosure of Information on Lead-Based Paint and Lead-Based Paint Hazards (the "Disclosure") must be signed by OWNER and attached to this agreement. Owner represents that either (1) the improvements on the PREMISES were all submitted, commenced, and constructed after December 31, 1977, or (2) the Disclosure has been fully completed and is attached onto this agreement. OWNER agrees to provide BROKER with any such additional information or reports as may come to OWNER'S possession during the term of this agreement. OWNER acknowledges that BROKER has informed OWNER that one of the OWNER'S obligations is to provide a tenant of the property with the pamphlet "Protect Your Family From Lead in Your Home," to provide information to a Tenant of the property with copies of available records and reports with respect to the property and lead-based paint hazards, all pursuant to 42 USC 4582(d), as amended.
- 10. FORCE MAJEURE: Any delays in the performance of any obligation of BROKER under this Agreement shall be excused to the extent that such delays are caused by wars, national emergencies, natural disasters, strikes, labor disputes, utility failures, governmental regulations, riots, adverse weather, and or other similar causes not within the control of BROKER, and any time periods required for performance shall be extended accordingly.
- 11. PAYMENT FROM OWNER'S FUNDS: BROKER shall have no duty to expend BROKER'S individual funds in fulfillment of BROKER'S responsibilities under this agreement. All payments required or permitted to be made by BROKER shall be made from OWNER'S funds. OWNER agrees to deposit with BROKER promptly on demand such funds as may be necessary in BROKER'S reasonable judgment for performance by BROKER as provided in this Agreement.

12. **ARBITRATION:** The parties agree that any controversy, complaint, claim, or dispute arising out of this agreement shall be settled by binding arbitration and the parties hereto specifically waive any rights they have to commence and action other than arbitration against each other.
13. **AVAILABILITY OF TENANTS:** BROKER shall make a good faith effort to obtain tenants for the PREMISES, but BROKER makes no guarantee that tenants can be found.
14. **OTHER STIPULATIONS:** (See Addendums)
15. **BINDING EFFECT:** This agreement shall be binding on, and for the benefit of parties hereto and their respective heirs, successors and assigns. This agreement shall be governed between the parties and may not be modified except in writing signed by both parties.
16. **SURVIVAL:** Indemnification and other provisions of this Agreement which benefit BROKER shall survive any termination of this Agreement.
17. **FACSIMILE AND OTHER ELECTRONIC MEANS:** The parties agree that the offer, any counteroffer and/or acceptance of any offer or counteroffer may be communicated by use of a fax or other secure electronic means, including but not limited to electronic mail and the internet, and the signatures, initials and handwritten modifications to any of the foregoing shall be deemed to be valid and binding upon the parties as if the original signatures, initials and handwritten modifications were present on the documents in the handwriting of each party.
18. **TERMINATION:** OWNER shall comply with the Alabama Uniform Residential Landlord Tenant Act and other applicable laws. If BROKER is unable to comply with such laws due to the action or inaction of OWNER concerning PREMISES, BROKER may immediately terminate this agreement by reason of frustration of compliance with law, by providing written notice of termination to OWNER. Upon written notice of the termination of the management agreement to the tenant(s) of PREMISES, BROKER shall have no liability to the tenant(s) concerning any events relating to their tenancy occurring after the termination of this agreement.

WHEREFORE, the parties have executed this Residential Management Agreement or caused the same to be executed by their authorized representative. THIS AGREEMENT supersedes all prior written or oral agreements and can be amended only through a written agreement signed by both parties.

This is a legal binding contract. If not understood, seek competent advice.

IN WITNESS WHEREOF, the parties hereto have subscribed their names on this _____ day of _____, 20 _____.

Witness

Broker/Agent

Witness

Broker-in-Charge/Property Manager in Charge

Witness

Owner

Witness

Owner

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